

MaxFocus Legacy Insurance Plan

Reach your family's goals with a plan that grows your wealth and secures your legacy through thoughtful planning

Growth participating life



FWD Life Insurance Company (Macau) Limited

As a family provider, you want more than financial freedom. You work hard and plan to see your children succeed, take part in adventures in new homes, and leave a legacy that resonates for generations.

But amidst the joy of planning, a question lingers: how do you secure these goals, ensuring it becomes more than just a dream?

Leaving positive memories through thoughtful legacy planning

At FWD, we know that while financial assets and decisions you've made may reflect your success, your loved ones paint a much richer picture of you. And while you know leaving a thoughtful legacy plan for your family ensures that you leave a lasting positive impact, the idea of legacy planning intimidates you.

That's why we designed MaxFocus Legacy Insurance Plan ("the Plan") to empower family providers like you. It's not just about growing your wealth; it's about building a lasting legacy.

In addition to capturing and maximizing higher potential returns in the long run as well as supporting your unexpected short-term financial needs with its withdrawal feature, it also provides you with flexible legacy planning options so that you can leave a well-planned legacy that becomes a cherished gift to your loved ones.

On top of making withdrawals to meet your liquidity needs, you can enjoy the extra flexibility that comes with the innovative smart legacy option. It ensures your peace of mind by allowing you to put in place an exceptionally detailed legacy plan.

The MaxFocus Legacy Insurance Plan is the peace of mind that comes from knowing your family's wellbeing is secured, not just today, but for generations to come.

Benefits at a glance



Dual bonus for achieving potential wealth growth

Offers higher potential returns with guaranteed cash value and two non-guaranteed bonuses – a reversionary bonus and a special bonus.



Capitalize on currency opportunities

Maximize your global currency prospects with the policy currency conversion option starting from the 3rd policy anniversary.



Full suite of forward-thinking legacy planning options

- An innovative smart legacy option allows you to divide your policy into multiple policies for contingent insureds in advance including specifying the sequence of succession.
- Death benefit settlement option tailors your legacy plan to your needs with a choice of five options – full payment in a lump sum, by regular instalments or increasing instalments, or partial payment followed by regular or increasing instalments.



Split your policy to suit your needs

Starting from the 3rd policy anniversary, you can exercise the policy-split option. You'll be able to divide your policy into two or more policies to support your legacy planning objectives.



Shield your wealth from an unstable market

You can use the bonus lock-in option to secure part of your policy value in response to the changing market outlook.



Cash withdrawals for enhanced financial flexibility

- Choose to withdraw cash from the policy to enhance your liquidity.
- To address future changing needs, you can conveniently transfer policy withdrawals to your own overseas bank account via telegraphic transfer*.



Advance preparation for the unexpected

- Incapacity benefit provides thoughtful support if you ever become mentally and physically incapacitated and are unable to withdraw the policy values.
- A family accidental death benefit helps alleviate the financial impact in the event of the accidental death of the insured and/or a direct family member of the insured.

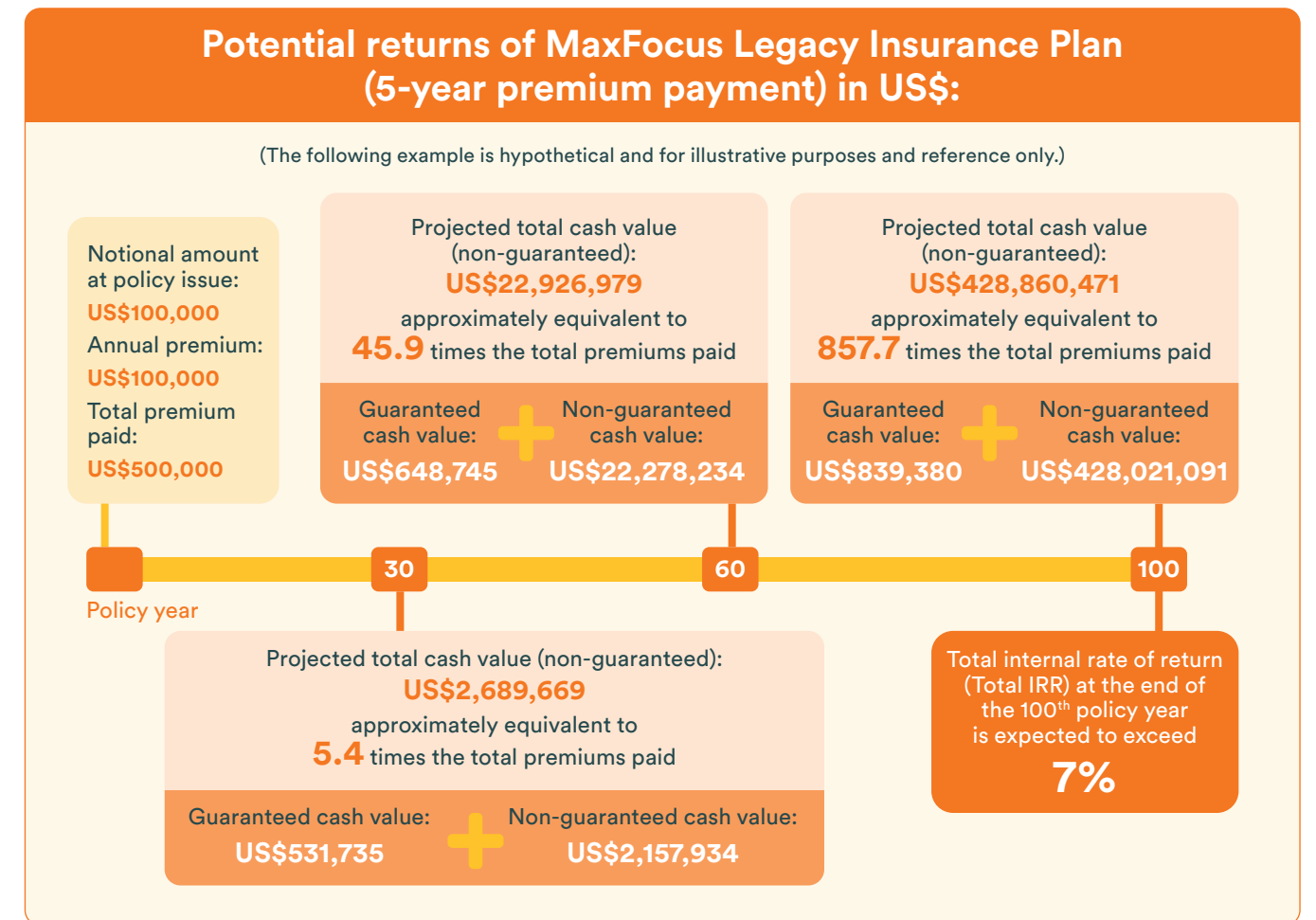
* It may be subject to service charge determined by third-party banks and service providers and it will be borne by the policy owner.

Take control of your financial future with a full range of benefits and options



Providing your wealth with long-term growth potential

The Plan is a participating insurance plan. The policy values of the Plan comprise guaranteed cash value, reversionary bonus (non-guaranteed) and special bonus (non-guaranteed). It aims to deliver higher potential returns in the long term. For details, please refer to the section of dividend / bonus information and investment strategy.



Remarks:

- The above illustrated example assumes: (i) age next birthday 1, male non-smoker, 5 years premium payment with policy currency of US\$, notional amount: US\$100,000, annual premium: US\$100,000, total premiums paid: US\$500,000, (ii) premiums are paid annually and all premiums are paid in full when due, (iii) no cash withdrawal has been made, (iv) no claims have been paid, (v) there is no indebtedness under the policy, (vi) the notional amount of the basic plan remains unchanged throughout the benefit term, (vii) the change of insured option, premium holiday, bonus lock-in option, policy currency conversion option, policy-split option and incapacity benefit have not been exercised.
- Total cash value is the sum of guaranteed cash value, cash value of the reversionary bonus (if any), cash value of the special bonus (if any) and balance of the bonus lock-in account (if any). The total cash value and returns listed above are not guaranteed and are calculated based on FWD's current scale of non-guaranteed benefits. The actual amount of total cash value may be higher or lower than those illustrated. Under some circumstances, the non-guaranteed benefits may be zero. You should refer to your licensed insurance intermediary or the Company for detail proposal that suits your needs.
- The total IRR at the end of 100th policy year is rounded to the nearest percentage and is not guaranteed. The actual total IRR at the end of 100th policy year may be higher or lower than that illustrated.

Ensuring your legacy will live on in exactly the way you want

Preserving your legacy for future generations is no simple task. You need insight and foresight in equal measure – about what is best for your loved ones now and what they will likely need in the future. Above all, you need a legacy planning solution that gives you the control you need to ensure continuity and safeguard your legacy against contingencies for many years to come.



First in market*

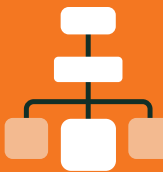
Smart legacy option for a preferred sequence of succession

This pioneering feature is designed to help you secure your loved ones' future and ensure an unbroken line of succession for your legacy.

With smart legacy option (Note 1), you may submit a written request to allocate a designated percentage of the notional amount of your original policy to one or more separated policy(ies) ("Designated Policy(ies)") in the event of the death of the original insured.

With respect to each Designated Policy, you can nominate up to 3 contingent insureds at a time and specify the sequence of succession. In the event of the death of insured unexpectedly, we will arrange for the contingent insured who is the first in sequence to be the new insured. If the first contingent insured fails to become the new insured, the contingent insured who is the second in sequence will be arranged to be the new insured, and so on. The policy will continue to be effective even in the unexpected event of the death of the insured, and your legacy will be preserved for future generations.

* Per a comparison made by FWD on 26 February 2024 among the life insurance plans of key insurers available in Hong Kong, FWD is the first insurance company in Hong Kong to launch smart legacy option.



Contingent policy owner for sustaining the passing on of your legacy

You can also nominate a maximum of 3 contingent policy owners (Note 2) and specify the sequence of contingent policy owners to be arranged. In the event of the death of original policy owner, the policy will be managed by the contingency policy owner who is the first in sequence. If the first contingent policy owner is unable to become the new policy owner, the contingent policy owner who is the second in sequence will be arranged to be the new policy owner, and so on. That means your legacy will always be in good hands.



Death benefit settlement options to support all your legacy planning decisions

Your loved ones have different personality traits, abilities and aspirations that may call for tailored wealth transfer arrangements. The Plan offers a range of death benefit settlement options (Note 3) to help you adopt a wealth allocation strategy that best reflects your family's needs.

If a lump sum payment is not the best fit for your legacy plan, you also have the flexibility to arrange for your beneficiary to receive the death benefit over a period of time by setting the instalment term and amount in advance. The remaining amount will be left with us to accumulate interest (non-guaranteed) until the full amount has been paid to the beneficiary.

These options and different instalment payment modes (monthly, annual, or every 5 or 10 years) add up to a full range of settlement combinations and a lot of flexibility for planning your legacy and your loved ones' financial future.

5 types of death benefit settlement options:



Full payment in a lump-sum (default payment option)



Full payment by regular instalments



Partial payment by regular instalments:

You can set a partial amount that will be paid in a lump sum, and have the remaining amount paid by regular instalments



Full payment in increasing instalments



Partial payment followed by instalments of increasing amounts



For more legacy planning possibilities, you can select not only the instalment amounts to be paid, but the date of the first instalment.



Full suite of forward-thinking legacy planning options



Original Policy



- The total designated % of each portion must be 100%



Policy owner and insured of original policy:
George

(The following example is hypothetical and for illustrative purposes and reference only.)

Policy extension via smart legacy option

Nomination of contingent policy owner

Nominate up to 3 contingent policy owners and specify the sequence of succession

Sequence of succession:

- Contingent policy owner: George's wife (Helen)
- Contingent policy owner: George's son (Tommy)



Designated policy (1)

Designated percentage: 25% of notional amount

Nominate up to 3 contingent insureds and specify the sequence of succession

Sequence of succession:

- Contingent insured: George's wife (Helen)
- Contingent insured: George's son (Tommy)
- Contingent insured: George's grandson (Tommy's son)



Designated policy (2)

Designated percentage: 25% of notional amount

Nominate up to 3 contingent insureds and specify the sequence of succession

Sequence of succession:

- Contingent insured: George's son (Tommy)
- Contingent insured: George's grandson (Tommy's son)

Flexibility to arrange for your beneficiary to receive the death benefit via death benefit settlement options

Beneficiary:

George's mother
25% of notional amount

Select to receive the full payment (25%) of death benefit in regular instalments

Beneficiary:

George's father
25% of notional amount

Select to receive the full payment (25%) of death benefit in increasing instalments

If the original insured passes away unexpectedly, we will arrange for the contingent insured who is first in sequence to be the new insured.

Remarks:
Smart legacy option, nomination of contingent policy owner / insured and death benefit settlement options are subject to our applicable rules and procedures, and applicable laws and regulations. Please refer to the policy provision for details.



Flexible premium term and cash withdrawals to meet your financial needs

Different options for paying your premiums

You can choose to pay for the Plan over a premium payment term of 2 years* or 5 years to meet your needs. You may also prepay premiums in advance by using the premium deposit account (Note 4).

* This is a limited offer and its availability is at the discretion of FWD.

Cash withdrawals for enhanced financial flexibility

You may choose to withdraw cash from the policy to enhance your liquidity:

- (1) Make a one-off withdrawal or exercise the regular withdrawal service (Note 5) after the policy is paid up or the 1st policy anniversary, whichever is later, to withdraw the policy value from the balance of the bonus lock-in account (if any), followed by the cash value of the reversionary bonus (if any).
- (2) You may also choose to withdraw the guaranteed cash value and the cash value of the special bonus (if any) through partial surrender. For details, please refer to the partial surrender benefit under the summary of plan features.

To add convenience to address your changing needs in the future, you can transfer your policy withdrawals to your own overseas bank account via telegraphic transfer*.

* It may be subject to service charge determined by third-party banks and service providers and it will be borne by the policy owner.



Maximize your exposure to global currencies

We understand you want to have the options to capture currency appreciation opportunities whenever they appear. Starting from the 3rd policy anniversary and while the policy is in force, you can exercise the policy currency conversion option (Note 6) to change your policy currency to another currency(ies) selected by you (including US\$, HK\$, RMB, AUD, CAD, EUR, GBP, SGD, and subject to availability as determined by us at our absolute discretion), by converting your plan to a designated plan (may or may not be the same as MaxFocus Legacy Insurance Plan) that is available in your chosen new currency. Through the policy currency conversion option, not only can you keep pace with market trends but capture currency opportunities to accumulate potential wealth with extra financial flexibility.



Infinite possibilities for planning your legacy

Policy-split option for effective asset planning

Starting from the 3rd policy anniversary and while the policy is in force, you may apply to exercise the policy-split option (Note 7) once per policy year according to your needs and transfer a designated percentage of notional amount of your original policy to one or more separated policy(ies).

Coupling with the change of insured option (Note 8) and/or the change of policy owner option (Note 9), you can then pass on the separated policy(ies) to your loved ones in according with your wishes. The policy term of a separated policy will be changed to age 138 (age next birthday) of the new insured and they may choose to keep each separated policy to accumulate wealth or exercise the rights under the separated policy(ies).

You may also strategically exercise the policy-split option together with the policy currency conversion option for even greater asset allocation flexibility and easier access to global opportunities by simply changing the currency of any of the separated policies after the policy-split option is exercised.

Unlimited times for change of insured for endless wealth inheritance

You may exercise the change of insured option (Note 8) after the end of the 1st policy year for unlimited times while the insured is alive. The policy term will then be changed to age 138 (age next birthday) of the new insured, maintaining inherited wealth through generations.



Bonus lock-in option to secure your wealth against market volatility

The Plan also gives you the flexibility to secure part of your policy value in response to evolving financial priorities or changing market outlooks. Starting from the 15th policy year provided that the policy has been paid up and while the policy is in force, you can apply for bonus lock-in option to convert an identical percentage of cash value of the reversionary bonus and the cash value of the special bonus to guaranteed amount and transfer into a bonus lock-in account by exercising one of the following options. The amount of the cash value of the reversionary bonus and the amount of the cash value of the special bonus which you apply for bonus lock-in option is lock-in value (Note 10).

1) Automatic lock-in option (Note 11)

This option allows you to convert a certain amount of cash value of the reversionary bonus and the cash value of the special bonus, equivalent to 10% of total premiums paid, and transfer into bonus lock-in account. Once we have approved your request, the lock-in value will be automatically converted on each subsequent policy anniversary.

2) Flexi lock-in option (Note 12)

You can apply to convert a specified percentage of the cash value of the reversionary bonus and the cash value of the special bonus (“Lock-in Percentage”) to be transferred into bonus lock-in account, subject to the annual minimum and maximum Lock-in Percentage which are 10% and 70% respectively. This option can only be exercised once every policy year and on the policy anniversary.

Once automatic lock-in option or flexi lock-in option has been exercised, the lock-in value will not be allowed to be reversed back to the cash value of the reversionary bonus and cash value of the special bonus. After conversion of the cash value of the reversionary bonus and the cash value of the special bonus, the amount of reversionary bonus (if any) and the special bonus (if any) as at the relevant policy anniversary and the amount of reversionary bonus (if any) and the special bonus (if any) which may be declared on subsequent policy anniversaries will be reduced accordingly. The guaranteed cash value will not be affected. Payments of the cash value of the declared reversionary bonus and the face value and the cash value of the declared special bonus remain discretionary and will be determined by us from time to time.



Secure your loved ones' future against life's uncertainty

Additional precautions against unexpected events

We understand life is full of uncertainty even you are already well-prepared for the next generation ahead. To help you prepare in advance and provide extra security to you and your family, the Plan offers incapacity benefit (Note 13), which allows you to designate a family member in advance to receive the incapacity benefit on behalf of you when you become mentally and physically incapacitated and are unable to withdraw the policy values.

Life protection for your peace of mind

To take care of your loved ones, if the insured unfortunately passes away while the policy is in effect, the Plan provides a life protection with a lump-sum death benefit, which is the higher of :

- (i) 100% of the total premiums paid; or
- (ii) the sum of:
 - the guaranteed cash value;
 - the face value of reversionary bonus (if any); and
 - the face value of special bonus (if any)

plus the balance of the bonus lock-in account (if any).

Extra protection for your family

There's no greater peace of mind than knowing that your family will be well taken care of no matter what. If the insured and / or a direct family member of the insured passes away due to an accident within 180 days from the date of accident during the first 10 policy years while the policy is in force, a family accidental death benefit (Note 14) equal to 200% of total premiums paid will be paid to help alleviate the financial impact.



Premium holidays for extra financial planning options

Starting from the 2nd policy anniversary and during the premium payment term, you can apply for a premium holiday (Note 15) to accommodate your financial planning while the policy is in force. Only available to customers who have selected the Plan with premium payment term of 5 years, the premium holiday provides for a suspension of premium payments for 2 years while the policy remains in force. If the policy owner is unfortunately diagnosed with one of the covered illnesses (cancer, heart attack or stroke), the Plan offers additional 1 year extended premium holiday period. The extended premium holiday period will be offered for once per policy even if more than one covered illness is diagnosed.

During the premium holiday, the guaranteed cash value, notional amount and the face value of the reversionary bonus will be remained unchanged and equal to the amount immediately before premium holiday takes effect provided that there is no partial surrender during the premium holiday period. We will not declare any face value and cash value of the reversionary bonus nor face value and cash value of the special bonus during the premium holiday. Once the premium holiday request is approved, any rider(s) attached to the policy will be automatically terminated and no riders can be attached afterward.



Rewards to mark your child's most memorable moments

Celebrate your child's scholastic achievements

Children need encouragement. If you apply for the Plan with your child as the insured, we will give your child a big thumbs-up for scholastic success through the outstanding performance awards (Note 16). While the policy has been in force for more than 10 months, your child's academic achievements will be recognized with special financial rewards.

Outstanding performance awards:

Academic achievements	Requirements	Award amount
(A) Primary education level		
(While any one of the following criteria from A(i) - A(ii) is achieved, HK\$1,000 will be payable and subject to a maximum of once per policy and per same insured life of all policies with us.)		
i. Top 10 in the grade	Ranked in top 10 in the grade in primary school (primary 1 - 6)	HK\$ 1,000
ii. Champion in inter-school competition (individual award)	Attained a champion under the category of an individual prize in any inter-school competition	HK\$ 1,000
(B) Tertiary education level		
(While any one of the following criteria from B(i) – B(viii) is achieved, one of the awards will be payable and subject to a maximum of once per policy and per same insured life of all policies with us.)		
i. Offer from a world's top 10 university	<ul style="list-style-type: none"> Received written confirmation from one of the top 10 universities in the world of an unconditional offer of admission to a full-time bachelor degree or undergraduate program. The top 10 universities is subject to the list of top 10 universities on our company website at the time of the claim submission. The top 10 universities will vary from time to time and are subject to our discretion. 	HK\$ 30,000
ii. Secondary Graduation Examination in Macau	<ul style="list-style-type: none"> Attained not less than 3 main subjects with score of 90 or above in the secondary graduation examination in Macau, each main subject with score of 90 or above will be payable. Maximum of 3 main subjects can be claimed 	HK\$ 2,000 for each main subjects with score of 90 or above
iii. International English Language Testing System (IELTS)	Attained a score of 8 or above in the IELTS	HK\$ 5,000
iv. Test of English as a Foreign Language (TOEFL)	Attained a score of 110 or above in the TOEFL	HK\$ 5,000
v. General Certificate of Education Advanced Level (GCE A-level)	Attained not less than 3 subjects with 2 subjects in grade level A* and 1 subject in grade level A in one sitting of GCE A-level	HK\$ 5,000

vi. International Baccalaureate Diploma Programme (IBDP)	Attained a score of 41 or above in the IBDP	HK\$ 5,000
vii. SAT	Attained a score of 1400 or above in one sitting of redesigned SAT with essay	HK\$ 5,000
viii. Mainland Gaokao	Attained a score of 600 or above in one sitting of Mainland Gaokao	HK\$ 5,000

Remarks:

- Once any one of the awards from A(i) – A(ii) is paid or the insured reaches 26 attained age (whichever is earlier), the outstanding performance awards for primary education level will be terminated.
- Once any one of the awards from B(i) – B(viii) is paid or the insured reaches 26 attained age (whichever is earlier), the outstanding performance awards for tertiary education level will be terminated.
- Under the outstanding performance awards for tertiary education, the award with the highest award will be payable even if more than one criteria of awards are achieved at the same time.

Baby bonus to welcome the newest member of your family

To celebrate the joy of parenthood, a special baby bonus (Note 17) of HK\$20,000 will be payable for the birth of the insured's biological child if the policy has been in force for more than 10 months and is commenced while the insured is above age 18 (age next birthday). At the same time, upon the confirmation by us regarding the change of insured to the insured's biological child who is the same as the one under the claim of the baby bonus, the outstanding performance awards (Note 16) will become effective and academic achievements of this new insured will be recognized with special financial rewards with the outstanding performance awards (please refer to the summary table of outstanding performance awards for details).



Easy application to start off your wealth plan

The Plan is simple to apply for and medical examination is generally not required for new policy applications.

Case 1: Building a great future for your child

(The following examples are hypothetical and are for illustrative purposes and reference only.)



Initial policy owner:
Wilson (Father)

Insured:
Jamie (Age 1, Wilson's daughter)

Goals:

- Set up an education fund for his daughter
- Preserve the legacy for his daughter and future generation

After 4 years of withdrawals, the projected total cash value¹ (non-guaranteed) at the age 22 of Jamie will be

US\$860,581

(approximately equivalent to **2.5** times the total premium paid).

Jamie's age

1

19

22

Wilson purchases MaxFocus Legacy Insurance Plan with 5 years premium payment term for his daughter Jamie when she is aged 1.

At age 19-22 of Jamie, Wilson withdraws² **US\$35,000** (non-guaranteed) annually for Jamie's education expenses in the UK. The total withdrawal amount² for 4 years is **US\$140,000** (non-guaranteed).

(The age of the above case refers to the age of the insured on his or her next birthday unless otherwise specified.)

Remarks:

- 1) The projected total cash value (non-guaranteed) is the sum of guaranteed cash value, cash value of the reversionary bonus (if any), cash value of the special bonus (if any) and balance of the bonus lock-in account (if any). The projected non-guaranteed benefits are based on the Company's bonus scales determined under current assumed investment return and are not guaranteed. The actual amount payable may change from time to time with the values being higher or lower than those illustrated. Under certain circumstances, the non-guaranteed benefits may be zero. For details, please refer to the section of Dividend / bonus information & Investment Strategy in product brochure.
- 2) The above withdrawal is conducted at the end of the respective policy year. The withdrawal will be taken from the balance of the bonus lock-in account (if any), followed by the cash value of the reversionary bonus (if any). As a result of the withdrawal of the cash value of the reversionary bonus (if any), the face value of the reversionary bonus (if any) will be reduced accordingly, reducing the future policy value of the policy. If there is not enough cash value of the reversionary bonus (if any), the remaining withdrawal amount will be taken from the guaranteed cash value and the cash value of the special bonus (if any) as a partial surrender. Any partial surrender will reduce the notional amount. The total premium paid, subsequent guaranteed cash value, face value and cash value of the reversionary bonus (if any) and face value and cash value of the special bonus (if any) will be reduced on a proportional basis from the effective date of partial surrender, according to the reduction in notional amount. Surrender benefit, family accidental death benefit and death benefit will be reduced accordingly. In addition, if you make withdrawal(s) in early policy years, the amount withdrawn together with the policy values remained in the policy may be considerably less than the total amount of the premiums you paid.
- 3) Starting from the 3rd policy anniversary and whilst the policy is still in effect, you may apply to exercise the policy-split option according to your needs and transfer a designated percentage of notional amount of your original policy to one or more separated policy(ies). For details of policy-split option, please refer to policy provision.

Wilson decides to purchase MaxFocus Legacy Insurance Plan:

Premium payment term:	5 years
Notional amount at policy issue (US\$):	70,000
Annual premium (US\$):	70,000
Total premiums paid (US\$):	350,000

At the age 25 of Jamie:

Notional amount: **US\$70,000**

Projected total cash value¹ (non-guaranteed) will be

US\$1,079,781

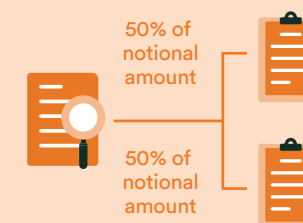
(approximately equivalent to **3.1** times the total premium paid).

25

After Jamie graduated, she has got a job in the UK, so she decides to stay in the UK to develop her career.

Wilson exercises policy-split option³ and policy currency conversion option⁴ to pass on the policy to Jamie, helping her realize her dream.

Policy-split option + Policy currency conversion option



Separated policy: As a gift for his daughter Jamie

Wilson changes the policy owner⁵ to his daughter Jamie, and exercised policy currency conversion option to change the currency of separated policy from US\$ to GBP to accommodate Jamie's career development in the UK.

Original policy (after policy split): Wilson continues to keep this policy for himself

Wilson changes the insured⁵ to himself. He plans to enjoy retirement with his wife in Australia, so he changes the policy currency to AUD to prepare for retirement.

- 4) Starting from the 3rd policy anniversary, you can exercise the policy currency conversion option to change your policy currency to another currency selected by you (US\$, HK\$, RMB, AUD, CAD, EUR, GBP, SGD, and subject to availability as determined by us at our absolute discretion), by converting your plan to a designated plan (may or may not be the same as MaxFocus Legacy Insurance Plan) that is available in your chosen new currency. For details of policy currency conversion option, please refer to policy provision.
- 5) Change of policy owner and insured are subject to FWD's applicable rules and regulations as determined in FWD's sole discretion from time to time. Please refer to policy provision for details.
- 6) The amount of total premium(s) and the values in the illustration above may differ slightly from the premium and values payable in the policy due to rounding differences.
- 7) All benefits are paid after deducting policy debts (if any, for example, unpaid premiums or loan and the interest of the loan).
- 8) The above case, figures and remarks are hypothetical to illustrate the MaxFocus Legacy Insurance Plan and for reference only. Should there be any changes in the values, no separate announcements will be made. Please contact your advisor for a customized illustration and refer to the product brochure and policy provisions for detailed terms and conditions of the plan.
- 9) The above illustrated example assumes: (i) premiums are paid annually and all premiums are paid in full when due, (ii) no cash withdrawal has been made (except for the withdrawal amount mentioned above), (iii) no claims have been paid, (iv) there is no indebtedness under the policy, (v) the notional amount of the basic plan remains unchanged throughout the benefit term (except that the withdrawal amount is higher than cash value of the reversionary bonus), (vi) premium holiday, bonus lock-in option, smart legacy option and incapacity benefit have not been exercised.

Case 2: Prepare for a fulfilling retirement

(The following examples are hypothetical and are for illustrative purposes and reference only.)



Policy owner and insured:
Dorothy (Age 40, non-smoker, married)

Goals:

- Accumulate her wealth with potential growth that helping her pursue dreams after retirement
- Flexible to withdraw cash from policy to support her retirement expenses

The projected total cash value¹ (non-guaranteed) at the age 56 will be
US\$643,191
(approximately equivalent to **2.1** times the total premium paid).

Dorothy's age **40**

Dorothy purchases MaxFocus Legacy Insurance Plan with 2 years premium payment term at age 40.

56

Dorothy exercises bonus lock-in option² to transfer US\$150,000 into bonus lock-in account which allows her to secure her wealth against market volatility, and she may withdraw such amount later to support her retirement expenses.

60

Dorothy decides to retire at age 60 to enjoy life with her husband.

61

Dorothy understands life is full of uncertainty. She designates her husband (David) as the designated person to receive the incapacity benefit⁴ and designates 100% for the incapacity benefit in advance when she unfortunately becomes mentally and physically incapacitated and is unable to withdraw the policy values.

85

After 26 years of withdrawals³, the projected total cash value¹ (non-guaranteed) at age 85 will be
US\$2,766,791
(approximately equivalent to **9.6** times the total premium paid). Dorothy could choose to let the policy value continue accumulating as family legacy.

(The age of the above case refers to the age of the insured on his or her next birthday unless otherwise specified.)

Remarks:

- 1) The projected total cash value (non-guaranteed) is the sum of guaranteed cash value, cash value of the reversionary bonus (if any), cash value of the special bonus (if any) and balance of the bonus lock-in account (if any). The projected non-guaranteed benefits are based on the Company's bonus scales determined under current assumed investment return and are not guaranteed. The actual amount payable may change from time to time with the values being higher or lower than those illustrated. Under certain circumstances, the non-guaranteed benefits may be zero. For details, please refer to the section of Dividend / bonus information & Investment Strategy in product brochure.
- 2) Starting from the 15th policy year provided that the policy has been paid up and while the policy is in force, you can apply for bonus lock-in option to convert an identical percentage of cash value of the reversionary bonus and the cash value of the special bonus to guaranteed amount and transfer into a bonus lock-in account. For details of bonus lock-in option, please refer to policy provision.
- 3) The above withdrawal is conducted at the end of the respective policy year. The withdrawal will be taken from the balance of the bonus lock-in account (if any), followed by the cash value of the reversionary bonus (if any). As a result of the withdrawal of the cash value of the reversionary bonus (if any), the face value of the reversionary bonus (if any) will be reduced accordingly, reducing the future policy value of the policy. If there is not enough cash value of the reversionary bonus (if any), the remaining withdrawal amount will be taken from the guaranteed cash value and the cash value of the special bonus (if any) as a partial surrender. Any partial surrender will reduce the notional amount. The total premium paid, subsequent guaranteed cash value, face value and cash value of the reversionary bonus (if any) and face value and cash value of the special bonus (if any) will be reduced on a proportional basis from the effective date of partial surrender, according to the reduction in notional amount. Surrender benefit, family accidental death benefit and death benefit will be reduced accordingly. In addition, if you make withdrawal(s) in early policy years, the amount withdrawn together with the policy values remained in the policy may be considerably less than the total amount of the premiums you paid.

Dorothy decides to purchase MaxFocus Legacy Insurance Plan:

Premium payment term:	2 years
Notional amount at policy issue (US\$):	150,000
Annual premium (US\$):	150,000
Total premiums paid (US\$):	300,000

In between age 60 - 85, Dorothy withdraws³
US\$20,000
(non-guaranteed) from the policy annually for retirement expenses.

The total withdrawal amount³ for 26 years (age 60 - 85) is
US\$520,000
(non-guaranteed) (approximately equivalent to **1.7** times the total premium paid).

- 4) While the policy is in effect, policy owner may submit a written request in FWD's prescribed form to designate a family member to receive the incapacity benefit and designate the percentage for the incapacity benefit when the policy owner is diagnosed with the covered illness. Covered illness refers to mental incapacity, terminal illness, coma, loss of independent existence, apallic syndrome, major head trauma and paralysis. For the definition of covered illnesses and details of incapacity benefit, please refer to the policy provisions.
- 5) The amount of total premium(s) and the values in the illustration above may differ slightly from the premium and values payable in the policy due to rounding differences.
- 6) All benefits are paid after deducting policy debts (if any, for example, unpaid premiums or loan and the interest of the loan).
- 7) The above case, figures and remarks are hypothetical to illustrate the MaxFocus Legacy Insurance Plan and for reference only. Should there be any changes in the values, no separate announcements will be made. Please contact your advisor for a customized illustration and refer to the product brochure and policy provisions for detailed terms and conditions of the plan.
- 8) The above illustrated example assumes: (i) premiums are paid annually and all premiums are paid in full when due, (ii) no cash withdrawal has been made (except for the withdrawal amount mentioned above), (iii) no claims have been paid, (iv) there is no indebtedness under the policy, (v) the notional amount of the basic plan remains unchanged throughout the benefit term (except that the withdrawal amount is higher than cash value of the reversionary bonus), (vi) premium holiday, change of insured / policy owner, policy-split option, policy currency conversion option and smart legacy option have not been exercised.

Summary of plan features

Premium payment term	2 years* / 5 years * This is a limited offer and its availability is at the discretion of FWD.	
Issue age (age next birthday)	Premium payment term 2 years / 5 years	Issue age (age next birthday) Age 1 (15 days) - 75
Benefit term	To the policy anniversary immediately before the 138 th birthday of the latest insured	
Premium structure	Guaranteed as fixed throughout the premium payment term	
Currency	HK\$ / US\$	
Notional amount	Notional amount is used to calculate premium payable, guaranteed cash value, reversionary bonus (if any) and special bonus (if any). Notional amount does not represent the family accidental death benefit or death benefit and will not be paid upon the death of the insured.	
Minimum notional amount at policy issue	Premium payment term	Minimum notional amount at policy issue
	2 years	HK\$80,000 / US\$10,000 (per policy)
	5 years	HK\$24,000 / US\$3,000 (per policy)
Maximum notional amount	subject to underwriting requirements	
Premium payment mode	monthly / annually	
Death benefit	<p>If the insured dies (subject to the smart legacy option provision under the policy) while the policy is in effect, death benefit will be paid which is equal to:</p> <p>(a) The higher of:</p> <ul style="list-style-type: none"> the sum of guaranteed cash value, the face value of reversionary bonus (if any) and face value of special bonus (if any) or 100% of total premiums paid; <p>(b) Plus the balance of the bonus lock-in account (if any); and</p> <p>(c) Less total indebtedness (if any) (e.g. policy loan with interest).</p> <p>When calculating the total premiums paid, premium of any rider(s) will not be included. If the policy has been partially surrendered, we will calculate the death benefit based on the total premiums paid reduced on a proportional basis according to the partial surrender.</p>	
Surrender benefit	<p>Surrender benefit equals to:</p> <p>(a) Guaranteed cash value;</p> <p>(b) Plus cash value of the reversionary bonus (if any);</p> <p>(c) Plus cash value of the special bonus (if any);</p> <p>(d) Plus the balance of the bonus lock-in account (if any); and</p> <p>(e) Less total indebtedness (if any) (e.g. policy loan with interest).</p>	

Summary of plan features

Partial surrender benefit	<p>Partial surrender benefit is calculated on proportional basis according to the reduced notional amount and equals to:</p> <p>(a) Partial guaranteed cash value;</p> <p>(b) Plus partial cash value of special bonus (if any);</p> <p>(c) Less total indebtedness (if any) (e.g. policy loan with interest).</p> <p>Any partial surrender benefit will reduce the notional amount. The total premiums paid, subsequent guaranteed cash value, face value and cash value of the reversionary bonus (if any) and face value and cash value of the special bonus (if any) will be reduced on a proportional basis from the effective date of partial surrender, according to the reduction in notional amount. Surrender benefit, death benefit and family accidental death benefit will be reduced accordingly. The reduced notional amount has to be greater than the minimum amount prescribed by FWD.</p>
Maturity benefit	<p>Maturity benefit equals to:</p> <p>(a) Guaranteed cash value;</p> <p>(b) Plus cash value of the reversionary bonus (if any);</p> <p>(c) Plus cash value of the special bonus (if any);</p> <p>(d) Plus the balance of the bonus lock-in account (if any); and</p> <p>(e) Less total indebtedness (if any) (e.g. policy loan with interest).</p>
Reversionary bonus (non-guaranteed)	<p>While the policy is in force, the reversionary bonus (if any) is available from the 3rd policy anniversary and declared on each policy anniversary on annual basis.</p> <p><u>Face value of reversionary bonus:</u></p> <ul style="list-style-type: none"> It is guaranteed once declared and will be permanently added to the policy. The face value of reversionary bonus (if any) will be payable when the death benefit becomes payable. <p><u>Cash value of reversionary bonus:</u></p> <ul style="list-style-type: none"> It is non-guaranteed and will be determined at the time of payment. We will pay the cash value of reversionary bonus (if any) when any of the following situations occurs: <ol style="list-style-type: none"> withdraw the cash value of the reversionary bonus (if any); surrender of the policy; or maturity of the policy. The cash value of reversionary bonus (if any) will be transferred to the bonus lock-in account upon exercising the bonus lock-in option. <p>We will give you a written notice 30 days prior to any adverse adjustment of reversionary bonus.</p>

Summary of plan features

<p>Special bonus (non-guaranteed)</p>	<p>While the policy is in force, special bonus (if any) is available from the 3rd policy anniversary and declared on each policy anniversary on annual basis.</p> <p><u>Face value of special bonus:</u></p> <ul style="list-style-type: none"> It is non-guaranteed bonus and will not be permanently added to the policy. The face value of special bonus (if any) will be payable when the death benefit becomes payable. <p><u>Cash value of special bonus:</u></p> <ul style="list-style-type: none"> It is non-guaranteed bonus and will not be permanently added to the policy. It will be payable when any of the following situations occur: <ol style="list-style-type: none"> partial surrender of the policy; surrender of the policy; maturity of the policy; or at the end of the one year reinstatement period if the policy lapses and is not reinstated within the period. The cash value of special bonus (if any) will be transferred to the bonus lock-in account upon exercising the bonus lock-in option. <p>We will give you a written notice 30 days prior to any adverse adjustment of special bonus.</p>
<p>Smart legacy option (Note 1)</p>	<p>You may submit a written request to allocate a designated percentage of the notional amount of your original policy to one or more separated policy(ies) (“Designated Policy(ies)”) in the event of the death of the original insured. With respect to each Designated Policy, you can nominate up to 3 contingent insureds at a time and specify the sequence of succession.</p>
<p>Death benefit settlement option (Note 3)</p>	<p>Policy owner can choose the death benefit settlement option for the payment of death benefit, family accidental death benefit (if applicable) and the specified amount under any attached rider(s) (in the form of a lump sum payment, regular / increasing installment*, or a mix of both) and make subsequent changes while the insured is alive and the policy is in effect, subject to FWD’s relevant policies and procedures as determined in FWD’s sole discretion from time to time.</p> <p>Policy owner can designate the amount and/or the start date of first instalment for the payment of death benefit, family accidental death benefit (if applicable) and the specified amount under any attached rider(s) by instalments.</p> <p>* The increasing instalment amount will be increased annually by the annual increase percentage as specified by the policy owner regardless of the payout frequency is either by monthly or annually.</p>
<p>Incapacity benefit (Note 13)</p>	<p>While the policy is in effect, policy owner may submit a written request in FWD’s prescribed form to designate a family member (“Designated Person”) to receive the incapacity benefit and designate the percentage for the incapacity benefit when the policy owner is diagnosed with the covered illness. Covered illness refers to mental incapacity, terminal illness, coma, loss of independent existence, apallic syndrome, major head trauma and paralysis. For the definition of covered illnesses, please refer to the policy provisions.</p>

Summary of plan features

<p>Family accidental death benefit (Note 14)</p>	<p>Additional 200% of total premiums paid will be paid if the insured and /or the insured’s direct family member passes away due to an accident during the first 10 policy years while the policy is in force.</p> <p>When calculating the total premiums paid, premium of any rider(s) will not be included. If the policy has been partially surrendered, we will calculate the family accidental death benefit based on the total premiums paid reduced on a proportional basis according to the partial surrender.</p>							
<p>Policy currency conversion option (Note 6)</p>	<p>Starting from the 3rd policy anniversary, you can exercise the policy currency conversion option to change your policy currency to another currency selected by you (US\$, HK\$, RMB, AUD, CAD, EUR, GBP,SGD, and subject to availability as determined by us at our absolute discretion), by converting your plan to a designated plan (may or may not be the same as MaxFocus Legacy Insurance Plan) that is available in your chosen new currency.</p>							
<p>Policy-split option (Note 7)</p>	<p>Starting from the 3rd policy anniversary, you may apply to exercise the policy-split option according to your needs and transfer a designated percentage of notional amount of your original policy to one or more separated policy(ies).</p>							
<p>Premium holiday (Applicable to the premium payment term of 5 years only) (Note 15)</p>	<p>Starting from the 2nd policy anniversary and during the premium payment term, policy owner can apply for a premium holiday while the policy is in force.</p> <table border="1" data-bbox="2003 1092 2834 1249"> <thead> <tr> <th>Premium payment term</th> <th>Maximum length of premium holiday (per policy)</th> <th>Maximum length of premium holiday if the policy owner is diagnosed with cancer, heart attack or stroke (per policy)</th> </tr> </thead> <tbody> <tr> <td>5 years</td> <td>2 years</td> <td>3 years</td> </tr> </tbody> </table>		Premium payment term	Maximum length of premium holiday (per policy)	Maximum length of premium holiday if the policy owner is diagnosed with cancer, heart attack or stroke (per policy)	5 years	2 years	3 years
Premium payment term	Maximum length of premium holiday (per policy)	Maximum length of premium holiday if the policy owner is diagnosed with cancer, heart attack or stroke (per policy)						
5 years	2 years	3 years						

This product material is for reference only and is indicative of the key features of the product. For the exact terms and conditions and the full list of exclusions of the product, please refer to the policy provisions of this product material. In the event of any ambiguity or inconsistency between the terms of this product material and the policy provisions, the policy provisions shall prevail. In case you want to read the terms and conditions of the policy provisions before making an application, you can obtain a copy from FWD. The policy provisions of the product are governed by the laws of the Macao Special Administrative Region.

Dividend/bonus information & investment strategy

Dividend/bonus information

The non-guaranteed reversionary bonus, non-guaranteed special bonus and non-guaranteed interest for funds on deposit (including but not limited to Premium Deposit Account and Bonus Lock-in Account) are determined based on the latest dividend/bonus declaration philosophy and investment strategy of FWD Life Insurance Company (Macau) Limited (“FWD”, “We” or “us”) that shown below (Please refer to FWD’s website for latest information: <https://www.fwd.com.mo/en/regulatory-disclosures/dividend-bonus-declaration-philosophy/>)

You may also refer to below FWD’s website for dividend/bonus history: <https://www.fwd.com.mo/en/regulatory-disclosures/fulfilment-ratios/>

Dividend/bonus declaration philosophy

FWD issues participating policies, which offer the policyholders (“You”) with dividend/bonus benefits that are not guaranteed. Dividend/bonus includes annual dividend, terminal dividend, reversionary bonus, special bonus and interest for funds on deposit.

Through the dividend/bonus declaration, you participate in the financial performance of the participating products. The financial performance covers the experience and future outlook of a number of factors, including but not limited to:

1. Investment return;
2. Expenses;
3. Persistency;
4. Claims experience.

FWD reviews the dividend/bonus at least annually based on our dividend policy. The dividend/bonus could be adjusted if the financial performance is different from the expectation, and as a result the actual declared dividend/bonus may be different from the benefit illustrations. FWD may also deduct as appropriate any cost and expense to support the policy benefits (such as charges to support guarantee) which will be reflected in the actual declared dividend/bonus.

The dividend/bonus recommendation is reviewed and approved by our Board of Directors (the “Board”), with written declaration by the Chairman of the Board, an Independent Non-Executive Director / Chairman of the Supervisory Board and the Appointed Actuary on due regard to our dividend policy as well as the principle of fair treatment of customers.

The current year and projected dividend/bonus would be communicated to you at least annually. Any changes in the current year and projected dividend/bonus will be reflected in the policy annual statement.

Smoothing

Financial performance is unforeseeable. To facilitate your financial planning, we have a smoothing process aiming to deliver a more stable dividend/bonus payouts during the policy term.

When the financial performance is better (worse) than expected, we may hold back a portion of the gains (losses), which will be passed back to you over the future years to ensure a more stable dividend/bonus payouts. Due to the variation of features and benefits of different products, different levels of smoothing may also be applied.

Pooling

Consistent with the nature of insurance contracts, we also group similar policies together to pool the risks amongst a larger number of policyholders to provide diversification benefits, which help to stabilize the financial performance (and hence the dividend/bonus payouts).

To maintain the fairness between policyholders, we may also separate different generations of policies of the same product into different buckets with different dividend/bonus scales, with an aim to more closely reflect the underlying financial performance. As a result, the frequency and magnitude of the dividend/bonus adjustments may vary among different products and buckets. In general, the adjustments on dividend/bonus are more frequent and significant for products with higher risk profile.

Dividend/bonus information & investment strategy

Target profit sharing ratio

The dividend/bonus could be adjusted if the financial performance is different from the expectation, and as a result the actual declared dividend/bonus may be different from the benefit illustrations. The target profit sharing ratio of your policy is not less than 80% and represents the target proportion of financial performance that will be passed-through to you through dividend/bonus declarations over the entire policy term.

Investment strategy

FWD’s investment strategies are customized for different products to optimize the return. In particular, these asset portfolios employ a balanced asset allocation investment strategy, which consists of

- Investment-grade fixed income-type securities
- Equity-type investments to enhance the investment performance in the long run. This may include listed equity, hedge funds, mutual funds, private equity and property

The current long-term target asset allocation of this product is as follows:

Asset type	Target asset allocation (%)
Fixed income-type securities (y)	25% < y < 100%
Equity-type investments (x)	0% < x < 75%

The asset portfolios target to provide diversification across different geographic regions and industries to the extent the size of portfolio can support. We may also utilize derivatives to manage our investment risk profile and for hedging purposes.

Our currency strategy is to mitigate the currency exposure through matching the asset portfolio to the underlying policy denomination. For fixed income-type securities, this may be achieved through direct investments in the underlying policy denomination or use of currency hedging instruments if the currency of the investment is different from the underlying policy denomination. For equity-type investments, they may carry a currency exposure different from the underlying policy in order to provide diversification benefits through investments across various geographical areas and industries.

Furthermore, the asset portfolio is actively managed by investment professionals to closely monitor the investment performance and investment outlook. In addition to conducting regular review, FWD also reserves the right to change the investment strategy and shall notify policyholders for any material changes.

Investment vehicle

The dividend/bonus rate will be influenced by the performance of the underlying investment portfolio, which consists of both fixed income-type securities and equity-type investments. The performance is not static and will be highly affected by the change in market conditions:

Fixed income-type securities

- The return of fixed income-type securities arise from the interest income (“the yield”) attained at the purchase of the securities. Under a higher (lower) market interest rates environment, the company is more likely to attain higher (lower) interest income with the new money (e.g. proceeds from coupons, maturities, new contributions);
- The defaults or downgrades of the fixed income-type securities will result in unfavorable investment performance.

Equity-type investments

- The movement of the market price of the equity-type investments will result in change in the market value of the portfolio. Rise (fall) in the market price will increase (decrease) the market value of the portfolio.
- The change in dividend-type income from the equity-type investments will impact the investment results. Higher (lower) dividend-type income from the underlying investment will improve (worsen) the investment results.

Notes

1. Smart legacy option

- While the policy is in effect and the insured is alive, you may nominate a contingent insured, subject to our approval, who will become the insured in the event of the death of the insured. In addition, after the policy has been in effect for 180 days and while the insured is alive, you may submit a written request in our prescribed form to allocate a designated percentage of the notional amount of the policy (“Designated Percentage”) to one or more policy(ies) (“Designated Policy(ies)”) in the event of the death of the insured. In respect of each Designated Policy, you can nominate a maximum of 3 contingent insureds at a time and designate the sequence of contingent insureds who will become the insured of the Designated Policy in the event of the death of the original insured. The death benefit payable under the policy shall be adjusted according to the Designated Percentage as requested by you.
- Any nomination of the contingent insured must fulfill FWD’s relevant policies and procedures as determined in FWD’s sole discretion from time to time. The age of the contingent insured at the time of application should fulfill the issue age (age next birthday) requirement, i.e. age 1 (15 days) – age 75 (premium payment terms of 2 years / 5 years). The contingent insured must have an insurable interest with the policy owner at the time of exercising smart legacy option.
- Subject to our applicable rules and procedures, and applicable laws and regulations, we will arrange the contingent insured who is the first in sequence in our records to become the insured of the respective Designated Policy in the event of the death of the insured, provided that:
 - We receive satisfactory evidence of insurability.
 - The contingent insured must fulfill the issue age requirement as at the effective date of smart legacy option.
 - The notional amount of the Designated Policy shall not be less than the respective minimum notional amount requirement that we set in our sole discretion as at the effective date of the smart legacy option.
 - Written consent from the new proposed insured must be provided to FWD if the policy owner is not the same person as the insured.
- If none of the nominated contingent insureds is able to become the new insured or the notional amount of the Designated Policy does not fulfill the minimum notional amount requirement as determined by us, we will pay the contingent insured who is first in sequence a lump sum amount which is equal to the Designated Percentage of the death benefit less any total indebtedness. For detailed of smart legacy option, please refer to the policy provisions.

2. Contingent policy owner

While the policy is in effect and the insured is alive, you may nominate a contingent policy owner, subject to our approval, who will become the new policy owner when the policy owner die. In addition, subject to our applicable rules and procedures, and applicable laws and regulations, while the policy has been in effect for 180 days and the insured is alive, you may nominate a maximum of 3 contingent policy owners and designate the sequence of contingent policy owners. Any nomination of the contingent policy owner must fulfill FWD’s relevant policies and procedures as determined in FWD’s sole discretion from time to time. The age of the contingent policy owner at the time of application should be higher than the minimum age determined by FWD. Upon the death of the original policy owner, the contingent policy owner will become the policy owner subject to FWD’s approval based on relevant policies and procedures as determined in FWD’s sole discretion from time to time and that the contingent policy owner is alive.

3. Death benefit settlement option

The default payment option is lump-sum payment. For the payment of death benefit, family accidental death benefit (if applicable) and the specified amount under any attached rider(s) by instalments, policy owner can designate the amount and/or the start date of first instalment. If no start date is specified or the insured passes away after the specified start date, the first instalment payment of death benefit will be paid immediately after the claim is approved. The unpaid amount of death benefit, family accidental death benefit (if applicable) and the specified amount under any attached rider(s) will be deposited with FWD to accumulate non-guaranteed interest (if any) until the full amount of death benefit is paid to the beneficiary. Interest (if any) on unpaid balance of the death benefit, family accidental death benefit (if applicable) and the specified amount under any attached rider(s) will be accumulated and paid to the beneficiary in the last installment in lump sum. Such balance does not participate in the participating fund or benefit from its profit. Selection of available death benefit settlement option and designation of the amount and/or start date of instalment is subject to FWD’s current applicable rules and procedures and may change from time to time. You have the right to request for the historical accumulation interest of this option before applying for this plan.

4. Premium deposit account

To make application for a deposit to the premium deposit account, a completed and signed prescribed form should be submitted to FWD. The form can be obtained from your advisor or from FWD. Please refer to your advisor or FWD for more information of the premium deposit account.

5. Cash withdrawal

Any amount withdrawn will be taken from the balance of the bonus lock-in account (if any), followed by the cash value of the reversionary bonus (if any). As a result of the withdrawal of the cash value of the reversionary bonus (if any), the face value of the reversionary bonus (if any) will be reduced accordingly, reducing the future policy value of the policy. If there is not enough cash value of the reversionary bonus (if any), the remaining withdrawal amount will be taken from the guaranteed cash value and the cash value of the special bonus (if any) as a partial surrender. Any partial surrender will reduce the notional amount. The total premium paid, subsequent guaranteed cash value, face value and cash value of the reversionary bonus (if any) and face value and cash value of the special bonus (if any) will be reduced on a proportional basis from the effective date of partial surrender, according to the reduction in notional amount. Surrender benefit, family accidental death benefit and death benefit will be reduced accordingly. If cash withdrawal and bonus lock-in option are exercised on the same day, the bonus lock-in option will first be exercised.

You can apply for the regular withdrawal service by written application after the policy has been paid-up or the first policy anniversary, whichever is later. When the application is approved, the selected withdrawal amount will be directly credited to the designated account of policy owner. The regular withdrawal service is subject to the minimum and maximum withdrawal limits that we set in our sole discretion. If you exercise the regular withdrawal service in early policy years, the amount withdrawn together with the policy values remained in the policy may be considerably less than the total amount of the premiums you paid. We will terminate the regular withdrawal service if the notional amount after the withdrawal would be below the minimum amount prescribed by FWD, or your request to exercise the policy currency conversion option is approved by us or your request to exercise the policy-split option is approved by us or there is any change to the insured of the policy pursuant to the smart legacy option provision. For detailed termination conditions of regular withdrawal service, please refer to the policy provisions.

6. Policy currency conversion option

Starting from the 3rd policy anniversary and whilst the policy is still in effect, policy owner may request to change the current policy currency to another currency by converting the policy to a designated plan available and as determined by FWD (“New Plan”), provided that:

- The policy currency conversion option can only be exercised once every policy year. Once your request for exercising this option is submitted to us, you cannot withdraw or amend it.
- All premium due at the time of application for exercising the policy currency conversion option have been paid under the policy and all outstanding debts (if any) in the policy must be settled before we approve such application.
- The notional amount after we approve your application must not be less than the minimum notional amount requirement that we set for the New Plan.
- FWD reserves its right to suspend and/or terminate the offering of the policy currency conversion option at any time, and FWD may at its absolute discretion reject your request for exercising the policy currency conversion option at any time.

Upon our approval of the application for exercising the policy currency conversion option:

- Your current policy will be exchanged to the New Plan denominated in the new policy currency. The New Plan may or may not be the same as the insurance plan as your current policy. Hence, product features, benefits and policy terms of the New Plan may be different from those under your current policy. All benefits, terms and conditions will follow those as provided under the New Plan, except for the commencement date, policy date and policy years of the current policy which will remain unchanged.
- The total cash value (including guaranteed cash value, cash value of the reversionary bonus (if any), cash value of the special bonus (if any) and balance in the bonus lock-in account (if any)) of the policy will be converted to the new policy currency under the New Plan according to the prevailing currency exchange rate (which is determined in FWD’s sole discretion) as at the effective date of the policy currency conversion option.
- FWD will determine and adjust (either increase or decrease) in its sole discretion the current and future policy values, notional amount and premiums payable (if any) for the New Plan after exercising the policy currency conversion option, based on factors including but not limited to prevailing currency exchange rate (which is determined in FWD’s sole discretion), the investment yield and asset values of the existing and new underlying portfolio of assets of the New Plan, and/or the transaction from the existing to new assets. We will also determine in our sole discretion the balance of the bonus lock-in account (if any) for the New Plan based on the Prevailing Currency Exchange Rate.

- Any riders attached to the policy will remain in force and the currency of such rider will be converted to the new policy currency, provided that such rider is offered under the New Plan and is available in the new policy currency. If such rider is not offered under the New Plan or is not available in the new policy currency, it will be automatically terminated.

For detailed terms and conditions of the policy currency conversion option, please refer to the policy provisions.

7. Policy-split option

Starting from the 3rd policy anniversary and whilst the policy is still in effect, policy owner may request to transfer a designated percentage (“Transfer Percentage”) of the notional amount of the original policy to one or more separated policy(ies) (such transfer is known as “Policy-Split”). You can only submit a request to exercise this Policy-Split Option once every policy year to exercise Policy-Split, provided that:

- Your request for exercising the Policy-Split option once submitted to us cannot be withdrawn or amended.
- All premium due at the time of application for exercising the Policy-Split option have been paid under the policy and all outstanding debts (if any) in the policy must be settled before we approve such application.
- The notional amount of the policies after you have exercised the Policy-Split option must not be less than the minimum notional amount we set.
- At the time of making the application for exercising the Policy-Split option and our approval of the application, the policy is not in the status of premium holiday (if applicable).

Upon our approval of the application for exercising the Policy-Split option:

- We will terminate the benefit entitlements of the baby bonus and outstanding performance awards of the original policy and separated policy(ies) immediately. The benefit entitlement of family accidental death benefit will not be available under the original policy and the separated policies if one claim for family accidental death benefit has been made under the policy.
- Policy values of the original policy including total cash value, guaranteed cash value, reversionary bonus (if any), special bonus (if any) and balance of the bonus lock-in account (if any) will be reduced to reflect the transfer of notional amount to the separated policy(ies), and allocated to the separated policy(ies) according to the Transfer Percentage.
- The premiums payable under the original policy and the separated policy(ies) will be adjusted according to the latest notional amount of each of the policy.
- There is no cooling-off period for the separated policy(ies).
- We reserve our right to suspend and/or terminate the offering of the Policy-Split option at any time, and we may at our absolute discretion reject your request for exercising the Policy-Split option at any time.

For detailed terms and conditions of the Policy-Split option, please refer to the policy provisions.

8. Change of insured

After the end of 1st policy year and the insured is alive, you can apply in writing to change the insured. Any change to the insured must fulfill FWD’s relevant policies and procedures as determined in FWD’s sole discretion from time to time. Any change of the insured will not have any effect on the notional amount, total cash value, guaranteed cash value, reversionary bonus (if any), special bonus (if any), balance of the bonus lock-in account (if any) or policy years. The age of new proposed insured should fulfill the issue age (age next birthday) requirement, i.e. age 1 (15 days) – age 75 (premium payment terms of 2 years / 5 years). The new insured must have an insurable interest with the policy owner. Written consent from the new proposed insured must be provided to FWD if the policy owner is not the same person as the insured. All riders (if any) will be terminated after insured is changed and no riders can be attached afterwards.

9. Change of policy owner

Subject to the policy provisions of the plan, while the plan is in effect, the policy owner may be changed if the current policy owner submits a written request to FWD. After confirming the receipt of all the relevant information, FWD will process such request and such change will be effective from the date the request is approved by FWD.

10. Bonus lock-in option

Lock-in value shall not be less than the minimum amount determined by us in our sole discretion from time to time. Upon approving the request by us and subject to the terms and conditions, lock-in value will be transferred to the bonus lock-in account. The balance of the bonus lock-in account will be accumulated with interest. The interest rate on the bonus lock-in account will be determined by us from time to time and is not guaranteed.

11. Automatic lock-in option

The automatic lock-in option will be suspended immediately when the amount of cash value of reversionary bonus and the cash value of the special bonus before exercising automatic lock-in option is less than 10% of total premiums paid. Such percentage may be changed by us in our sole discretion from time to time. If you request to surrender the policy partially or your request to exercise the policy currency conversion option or policy-split option is approved by us or there is any change to the insured of the policy pursuant to the smart legacy option provision after you have exercised automatic lock-in option, FWD will automatically suspend the automatic lock-in option. You are required to submit a new request in writing to resume the automatic lock-in option. For details, please refer to the policy provisions.

12. Flexi lock-in option

The annual minimum and maximum lock-in percentage may be determined in FWD’s sole discretion from time to time. For details, please refer to the policy provisions.

13. Incapacity benefit

- If the percentage for the incapacity benefit (“Incapacity Benefit Percentage”) is 100%, surrender will be triggered automatically and the incapacity benefit will be paid in the amount of total cash value after deducting any total indebtedness. The policy will automatically terminate on the approval date of the incapacity benefit request.
- If the Incapacity Benefit Percentage is less than 100%, the amount of incapacity benefit is equal to (1) total cash value (including guaranteed cash value, cash value of the reversionary bonus (if any), cash value of the special bonus (if any) and balance in the bonus lock-in account (if any)) multiplied by Incapacity Benefit Percentage; and (2) less total indebtedness (if any) (e.g. policy loan with interest). The incapacity benefit will be paid by withdrawing the balance of the bonus lock-in account (if any) first, followed by the cash value of the reversionary bonus (if any). As a result of the withdrawal of the cash value of the reversionary bonus (if any), the face value of the reversionary bonus (if any) will be reduced accordingly, reducing the future policy value of the policy. If there is not enough cash value of the reversionary bonus (if any) to pay the incapacity benefit, partial surrender will be triggered automatically and the remaining portion of incapacity benefit will be paid by withdrawing guaranteed cash value and the cash value of the special bonus (if any).
- Any partial surrender triggered as a result of paying the incapacity benefit will reduce the notional amount. The total premiums paid, subsequent guaranteed cash value, reversionary bonus (if any), special bonus (if any), surrender benefit, death benefit and family accidental death benefit will then be reduced accordingly from the effective date of partial surrender, according to the reduction in the notional amount.
- The incapacity benefit is payable once under the policy only. Any application, change or request for the incapacity benefit is subject to FWD’s applicable rules and procedures, and applicable laws and regulations.

For detailed of incapacity benefit, please refer to the policy provisions.

14. Family accidental death benefit

Upon receipt of acceptable proof of the death of the insured (provided that death benefit is payable) and / or direct family member(s) as a result of an accident, we shall pay family accidental death benefit which is equal to 200% of total premiums paid subject to exclusions of family accidental death benefit. The maximum benefit limit of US\$200,000 / HK\$1,600,000 / RMB1,280,000 / AUD320,000 / CAD320,000 / EUR200,000 / GBP200,000 / SGD320,000 for the family accidental death benefit is shared with all the basic plans under designated product series with us covering the same insured within the first 10 policy years. Family accidental death benefit shall be terminated if one claim for the family accidental death benefit has been made under the policy. Direct family member(s) of the insured means the spouse of the insured and / or the children of the insured. For details, please refer to the policy provisions.

15. Premium holiday

To apply for premium holiday (applicable to the premium payment terms of 5 years), you should submit your request within 60 calendar days before the policy anniversary in our prescribed form to suspend paying premiums for a specified period. Once the premium holiday request is approved, any rider(s) attached to the policy will be automatically terminated and no riders can be attached afterward. In the event of policy owner is diagnosed with one of the covered illnesses (cancer, heart attack or stroke), policy owner can provide the prescribed form and the medical certificate completed by the attending registered doctor to us to apply 1 year extended premium holiday period. For detailed terms and conditions, definition of covered illnesses and the relevant exclusions, please refer to the policy provisions.

16. Outstanding performance awards

- Outstanding performance awards can be claimed while the policy has been in force for more than 10 months till the insured reaches attained age 26 and the insured is at age 18 or below (age next birthday) as on the commencement date of the policy and named in the policy schedule is alive.
- Outstanding performance awards will be payable if the policy owner makes a request for the payment of one of the outstanding performance awards with our receipt of satisfactory documentary proof in achieving any of the specified criteria of the respective academic achievements (please refer to the summary table of outstanding performance awards for details) till the insured reaches attained age 26.
- To make a claim on outstanding performance awards, the policy owner must submit designated forms together with the document proof within 60 days from the issue date of such document proof, we may also request any other information and documents, subject to our applicable rules and procedures at that time.
- Outstanding performance awards will be terminated on the earliest of the following: (i) your request to exercise the policy-split option is approved by us, or (ii) if the insured is changed pursuant to the change of insured option provision or smart legacy option provision unless the insured is changed to the insured's biological child who is the same as the one under the claim of the baby bonus.
- Outstanding performance awards are subject to FWD's applicable rules and procedures and may change the terms and conditions from time to time. The currency of this award will be in Hong Kong dollars regardless of the policy currency of the policy. Notwithstanding the foregoing, we may also in our sole discretion pay the outstanding performance awards in Macau Patacas (MOP) other than Hong Kong dollars and the amount payable will be converted to the currency of MOP on the date that the payment is processed at the internal exchange rate as determined by us in our sole discretion.

17. Baby bonus

- Baby bonus can be claimed while the policy has been in force for more than 10 months and the insured is above age 18 (age next birthday) as on the commencement date of the policy and named in the policy schedule is alive.
- Baby bonus will be payable if the policy owner makes a request for the claiming baby bonus within 60 days of the birth of the insured's biological child with our receipt of satisfactory documentary proof.
- This bonus will be paid for once even if more than one child is born at the same time and subject to a maximum of once per policy and per same insured life of all policies with us. Once this bonus becomes payable or the insured is changed pursuant to the change of insured option provision or smart legacy option provision or upon our approval of the policy-split option, the baby bonus of the original policy and/or separated policy(ies) will be terminated.
- Baby bonus is subject to our applicable rules and procedures and may change the terms and conditions from time to time. The currency of this bonus will be in Hong Kong dollars regardless of the policy currency of the policy. Notwithstanding the foregoing, we may also in our sole discretion pay the baby bonus in Macau Patacas (MOP) other than Hong Kong dollars and the amount payable will be converted to the currency of MOP on the date that the payment is processed at the internal exchange rate as determined by us in our sole discretion.

Key product risks

Credit risk

This product is an insurance policy issued by FWD. The application of this insurance product and all benefits payable under your policy are subject to the credit risk of FWD. You will bear the default risk in the event that FWD is unable to satisfy its financial obligations under this insurance contract.

Liquidity risk

This product is a long term insurance policy. This policy of long term insurance will be made for certain determined term of years starting from the policy effective date to the policy maturity date. The policy contains value and, if you surrender your policy in the early policy years or before its maturity date, the amount you get back may be considerably less than the total premium you have paid. If you have selected the prepayment option for regular premium payment policies, all amounts in the premium deposit account will not be refunded or returned to you unless the policy is cancelled or surrendered. You should make sure that you intend to leave your prepayment amount in your premium deposit account. Application of the Plan may constitute the liquidity risk to your financial condition. You need to bear the liquidity risk associated with the Plan.

Exchange rate and currency risk

The application of this insurance product with the policy currency denominated in a foreign currency is subject to that foreign currency's exchange rate and currency risk. The foreign currency may be subject to the relevant regulatory bodies' control (for example, exchange restrictions). If your home currency is different from the policy currency, please note that any exchange rate fluctuation between your home currency and the policy currency of this insurance product will have a direct impact on the amount of premium required and the value of benefit(s) to be received. For instance, if the policy currency of the insurance product depreciates substantially against your home currency, there is a negative impact on the benefits you receive from the product. If the policy currency of the insurance product appreciates substantially against your home currency, your burden of the premium payment is increased.

Risk from exercising the policy currency conversion option

The mix of the policy values (including guaranteed cash value, reversionary bonus (if any) and special bonus (if any)) of your policy may be adjusted significantly after exercising the policy currency conversion option. The projected policy values (including guaranteed cash value, reversionary bonus (if any) and special bonus (if any)) of your policy may also be adjusted significantly (either increase or decrease) from the corresponding values before exercising the policy currency conversion option. Any future premiums may be adjusted significantly if the policy currency conversion option is exercised within the premium payment term. The availability of currency at the time of exercising the policy currency conversion option will be subject to the applicable laws and regulations and determined in FWD's sole discretion. The New Plan may or may not be the same as the insurance plan as your current policy. Hence, product features, benefits, policy terms and investment strategy of the New Plan may be different from those under your current policy. Please note that the policy currency conversion option may not be available in the New Plan after exercising the policy currency conversion option, which means you may not be able to further change the policy currency of the New Plan and in a worst-case scenario, it may only be a one-time option depending on the New Plan's features. Any riders attached to the policy will be terminated if it is not offered under the New Plan or is not available in the new policy currency.

Inflation risk

The cost of living in the future may be higher than now due to the effects of inflation. Therefore, the benefits under this policy may not be sufficient for the increasing protection needs in the future even if FWD fulfills all of its contractual obligations.

Early surrender risk

If you surrender your policy in the early policy years or before its maturity date, the amount of the benefit you will get back may be considerably less than the total amount of the premiums you paid.

Key product risks

Non-guaranteed benefits

Non-guaranteed benefits (including but not limited to reversionary bonus/special bonus) are not guaranteed and are determined at FWD's discretion based on its dividend/bonus declaration philosophy. Under certain circumstances, the non-guaranteed benefits may be zero. We will give you a written notice 30 days prior to any adverse adjustment of non-guaranteed benefits.

Premium term

The premium payment term of the policy is 2 years* or 5 years.

* This is a limited offer and its availability is at the discretion of FWD.

Non-payment of premium

FWD allows a grace period of 30 days after the premium due date for payment of each premium. If a premium is still unpaid at the expiration of the grace period and the policy has no cash value, the policy will be terminated from the date the first unpaid premium was due, unless the premium holiday has been exercised. If the policy has any loanable cash value, FWD shall automatically advance the amount of premium due as a loan against such loanable cash value of the policy. Once the total amount of outstanding loan and interest accrued thereon is equal to or exceeds the loanable cash value of the policy, the policy will be terminated and you may lose all of your benefits.

Termination conditions

The policy shall terminate on the earliest of the following:

- 1) From the premium due date, if you have not paid your premiums within the 30-day premium grace period (unless the premium holiday has been exercised or automatic premium loan applies);
- 2) On the date you surrender your policy (we will determine the surrender date based on our policies and procedures at that time);
- 3) On the date of the insured's death (provided that no contingent insured has been approved by us to become the insured of the policy under smart legacy option);
- 4) When the policy is terminated pursuant to the incapacity benefit provision;
- 5) On the maturity date of the policy;
- 6) On the date your outstanding policy loan amounts (including interest and automatic premium loans) are equal to or greater than the total cash value* (excluding any cash value of the special bonus (if any)) of the policy;

* Total cash value is guaranteed cash value, plus cash value of the reversionary bonus (if any), cash value of the special bonus (if any) and balance of the bonus lock-in account (if any).

Exclusion from suicide

We will not pay any death benefit if the insured commits suicide within one (1) year from the policy date (or from the date we restart your policy, whichever is later), our legal responsibility will be limited to an amount equivalent to any premium paid without interest, after deducting any benefits we have paid, and any amounts owed to us. This applies regardless of whether the insured was sane or insane when committing suicide.

Exclusions for family accidental death benefit

The exclusions below apply to family accidental death benefit, we will not cover any loss / claim directly or indirectly caused by or resulting from any of the following:

1. Suicide or a self-inflicted act by the insured and/or the direct family member(s) of the insured regardless of the mental state of the insured or the direct family member(s).
2. A claim arises because of the policy owner, the insured, the direct family member(s) of the insured, or the beneficiary(ies) participated in an unlawful act.
3. A claim arises from catastrophic events except that the insured and/or the direct family member(s) of the insured is/are a passive participant(s) in a war.

Important notes

Your right under cooling-off period

If you are not completely satisfied with the policy, and you have not made a claim, you can cancel it by giving a written notice to FWD. Such notice must be signed by you and received directly by FWD within **21 calendar days** immediately following:

- (1) the day FWD delivers the policy to you or your nominated representative; or
- (2) the day FWD delivers a cooling-off notice (separate from the policy) to you or your nominated representative informing you about the policy and the right to cancel within the stated **21 calendar day** period; whichever is earlier.

This 21 calendar day period is called the cooling-off period. You can cancel the policy and receive premiums without interest back. FWD follows the cooling-off period principles set out by Monetary Authority of Macao to protect customers.

While the policy or rider (if applicable) is in force, you may surrender or terminate the policy or rider (if applicable) by sending a written request to FWD.

Declaration relating to the Foreign Account Tax Compliance Act and Automatic Exchange of Financial Account Information

FWD is obliged to comply with the following legal and/or regulatory requirements in various jurisdictions as promulgated and amended from time to time, such as the United States Foreign Account Tax Compliance Act, and the automatic exchange of financial account information regime ("AEOI") followed by the Financial Services Bureau (the "Applicable Requirements"). These obligations include providing information of clients and related parties (including personal information) to relevant local and international authorities and/or to verify the identity of the clients and related parties. In addition, our obligations under the AEOI are to:

- i. identify accounts as non-excluded "financial accounts" ("NEFAs");
- ii. identify the jurisdiction(s) in which NEFA-holding individuals and NEFA-holding entities reside for tax purposes;
- iii. determine the status of NEFA-holding entities as "passive non-financial entities (NFEs)" and identify the jurisdiction(s) in which their controlling persons reside for tax purposes;
- iv. collect information on NEFAs ("Required Information") which is required by various authorities; and
- v. furnish Required Information to the Financial Services Bureau.

The policy owner must comply with requests made by FWD to comply with the above Applicable Requirements.

Important notes

Notes for incapacity benefit

The incapacity benefit enables the Designated Person to withdraw part or all of the total cash value for one time. Any withdrawal, partial surrender or policy surrender due to the payment of incapacity benefit cannot be reversed or cancelled upon approval. You are reminded to consider carefully before applying this benefit and shall assess and understand any potential financial impact to you.

Subject to our applicable rules and procedures, and applicable laws and regulations, while the policy is in effect, if policy owner is diagnosed with the Covered Illness, the Designated Person may submit a written request in our prescribed form and documentary proof in our satisfaction to request for the incapacity benefit.

If (i) an attorney, guardian or curator is appointed under the Macau Civil Code or an attorney, guardian or curator is appointed under similar laws in another jurisdiction; (ii) we are notified of a guardianship or curatorship order taking effect; (iii) there is a power of attorney covering the policy; (iv) we are notified of a power of attorney covering the policy; or (v) the policy has been assigned, we will only make payment to the Designated Person under the incapacity benefit with the prior written consent of the attorney, guardian, curator or the assignee, as the case may be.

If there is a dispute between the Designated Person and any other person, including but not limited to policy owner's guardian, curator, attorney, beneficiary and/or assignee, we reserve the right to withhold payment in our sole and absolute discretion until such dispute is legally resolved to our satisfaction.

If the insured dies before we approve the Designated Person's request for the incapacity benefit, we will not pay the incapacity benefit. The death benefit, the family accidental death benefit (if applicable) or the smart legacy option (if applicable) shall supersede the incapacity benefit and, subject to smart legacy option provision, the death benefit and the family accidental death (if applicable) shall become payable under the death benefit provision or the family accidental death benefit provision.

The nomination of Designated Person shall be automatically revoked and we will not pay the incapacity benefit when:

- (a) there is a change of the policy owner;
- (b) the policy owner dies; or
- (c) the Designated Person dies.

We reserve the right to revoke the Designated Person or withhold the payment of incapacity benefit at any time without prior notice if the nomination or change of the Designated Person or the payment of incapacity benefit in our belief appears to be in conflict with any applicable laws, regulations, court orders or its equivalent.

Declarations

- 1) This product is underwritten by FWD. FWD is solely responsible for all features, policy approval, coverage and benefit payment under the product. FWD recommends that you carefully consider whether the product is suitable for you in view of your financial needs and that you fully understand the risk involved in the product before submitting your application. You should not apply for or purchase the product unless you fully understand it and you agree it is suitable for you. Please read through the related risks before making any application of the product.
- 2) This product material is issued by FWD. FWD accepts full responsibility for the accuracy of the information contained in this product material. This product material is intended to be distributed in the Macao Special Administrative Region only and shall not be construed as an offer to sell, a solicitation to buy or the provision of any insurance products of FWD outside the Macao Special Administrative Region. All selling and application procedures of this product must be conducted and completed in the Macao Special Administrative Region.
- 3) This product is an insurance product. The premium paid is not a bank savings deposit or time deposit. This product is not protected under the Deposit Protection Regime in the Macao Special Administrative Region.
- 4) This product is a participating life product with a savings element. The costs of insurance and the related costs of the policy are included in the premium paid under this Plan despite the product brochure/leaflet and/or the illustration documents of this Plan having no schedule/section of fees and charges or no additional charge noted other than the premium.
- 5) The product is a participating life product. If you surrender your policy before its maturity date, the amount you get back may be less than the total premium you have paid.
- 6) This product is designed for individuals who are looking for a long-term savings plan as well as who can afford this product throughout the entire duration of the premium payment term and it is not suitable for people who seek short-term gains.
- 7) All underwriting and claims decisions are made by FWD. FWD relies upon the information provided by the applicant and the insured in the insurance application to decide to accept or decline the application with a full refund of any premium paid without interest. FWD reserves the right to accept/reject any insurance application and can decline your insurance application without giving any reason.
- 8) All the above benefits and payment are paid after deducting policy debts (if any, e.g. unpaid premiums or policy loan with interest).
- 9) To surrender the policy, you need to send FWD a completed surrender form or by any other means acceptable by FWD.

Address of FWD office: 12/F, Fortuna Business Centre, No.301-355, Avenida Comercial De Macau, Macau

For more information

Please contact your financial advisor,
call our Service Hotline or
simply check out our website.

fwd.com.mo



Service Hotline
8988 6060