

Life Promise Insurance Plan

A lifelong promise to your loved ones

Savings • Participating life



A lifelong promise to your loved ones

Life Promise Insurance Plan provides you with life protection and helps you to deliver a well-planned coverage to your loved ones. You can also choose the premium payment term that suits your financial plan, enabling you to provide financial security for your family in future. Leading your life towards a promising future with Life Promise Insurance Plan now!



Protect your loved ones¹

The plan offers death benefit for your loved ones with payment of 100% sum insured in the event of death, safeguarding the future of your loved ones through all uncertainties.



Level premium for easy planning

Premium payments stay level and unchanged throughout the designated premium payment term, allowing you to plan your finances with ease. You may also pay the premium in advance by using the premium deposit account² if it fits your financial plan.



Flexible protection combinations

Different kinds of supplementary riders⁸ are available to fit your needs, providing individual as well as family-based protection. You are free to add them on to the plan in order to obtain comprehensive protection.



Back-up reserve for emergency needs

The policy value of the plan grows with time. This provides a source of back-up reserve for unexpected needs in the future. In case of an emergency, you can withdraw the policy value from the plan⁶. You can also exercise the value conversion option⁷ to partially convert part of your guaranteed cash value and special bonus⁴ (if any) to annual dividend and retain it to accumulate interest⁵ so that you can preserve your wealth, empowering you to seize every important moment of your life.

What this plan covers

Summary of plan features

Premium payment term	5 years	10 years	15 years	20 years
Issue age (age next birthday)	Age 1 (15 days) - 75	Age 1 (15 days) - 70	Age 1 (15 days) - 65	Age 1 (15 days) - 60
Benefit term	To age 100 ¹ (Age next birthday)			
Basic premium structure	Level and guaranteed			
Currency	HKD / USD			
Minimum sum insured	HK\$120,000 / US\$15,000			
Maximum sum insured	N/A (Subject to underwriting requirements)			
Premium payment mode	Monthly / Semi-annually / Annually			
Annual dividend (Non-guaranteed)	While the policy is in force, annual dividend ³ (if any) will be payable annually from the 2 nd policy anniversary.			
Special bonus (Non-guaranteed)	While the policy is in force, special bonus ⁴ (if any) will be payable from the 2 nd policy anniversary upon the death of the Insured, partial surrender or surrender of the policy, maturity of the policy or at the end of the one year reinstatement period if the policy lapses and is not reinstated within the period.			
Death benefit	Sum insured, accumulated annual dividends ³ (if any) and interest ⁵ (if any) and special bonus ⁴ (if any), less any policy debts (e.g. unpaid premiums or premium loan and the interest of the loan).			
Surrender benefit	Guaranteed cash value, accumulated annual dividends ³ (if any) and interest ⁵ (if any) and special bonus ⁴ (if any), less any policy debts (e.g. unpaid premiums or premium loan and the interest of the loan).			
Maturity benefit	Guaranteed cash value, accumulated annual dividends ³ (if any) and interest ⁵ (if any) and special bonus ⁴ (if any), less any policy debts (e.g. unpaid premiums or premium loan and the interest of the loan).			

This product material is for reference only and is indicative of the key features of the product. For the exact terms and conditions and the full list of exclusions of the product, please refer to the policy provisions of this product materials. In the event of any ambiguity or inconsistency between the terms of this leaflet and the policy provisions, the policy provisions shall prevail. In case you want to read the terms and conditions of the policy provisions before making an application, you can obtain a copy from FWD. The policy provisions of the product are governed by the laws of the Macao Special Administrative Region.

Remarks

1. The policy term to the policy anniversary that falls immediately after the insured's 99th birthday.
2. Premium prepayment can be deposited to the premium deposit account. To make such application, a completed and signed prescribed form should be submitted to FWD Life Insurance Company (Macau) Limited ("FWD"). The form can be obtained from your advisor or from FWD. Please refer to your advisor or FWD for more information of the premium deposit account.
3. Annual dividend, which is not guaranteed, will be payable annually from the 2nd policy anniversary. The annual dividend (if any) is based on FWD's current scales which are not guaranteed and are determined at least annually and may be adjusted more frequently than annually based on a series of factors including but not limited to market conditions, investment outlook, expenses, policy persistency, claims experience, and FWD's investment return. The actual amount payable may change anytime, with the values being higher or lower than those illustrated. Under some circumstances, the non-guaranteed benefits may be zero.
4. Special bonus, which is not guaranteed, will be payable from the 2nd policy anniversary under the policy upon the death of the Insured, partial surrender of the policy, surrender of the policy, maturity of the policy or at the end of the one year reinstatement period if the policy lapses and is not reinstated within the period. The special bonus (if any) is based on FWD's current scales which are not guaranteed and are determined at least annually and may be adjusted more frequently than annually based on a series of factors including but not limited to market conditions, investment outlook, expenses, policy persistency, claims experience, and FWD's investment return. The actual amount payable may change anytime, with the values being higher or lower than those illustrated. Under some circumstances, the non-guaranteed benefits may be zero.
5. The interest rate with FWD is not guaranteed. The interest rate is determined by FWD from time to time at its absolute discretion.
6. Any amount withdrawn will be taken from the accumulated annual dividends³ and interest⁵ (if any). If there is not enough value in the accumulated annual dividends³ and interest⁵ (if any), the withdrawal will be taken from the guaranteed cash value and special bonus⁴ (if any) as a partial surrender. From the date of partial surrender, guaranteed cash value, death benefit, annual dividend³ (if any) and special bonus⁴ (if any) will also be reduced accordingly.
7. After you have held the policy for 15 years or after the premium payment term, whichever is later, you can choose to convert some of the guaranteed cash value and special bonus⁴ (if any) to annual dividends³ by way of partial surrender. Once it is converted to annual dividends³, it will form part of annual dividends³, FWD will pay the same rate of interest⁵ on it as FWD pays on the accumulated annual dividends³. You can exercise the value conversion option once per policy year. From the date of partial surrender, the subsequent guaranteed cash value, death benefit, annual dividend³ (if any) and special bonus⁴ (if any) will also be reduced accordingly.
8. Normal underwriting and additional premium are required for any rider(s) attached to this policy.

Dividend / bonus information & investment strategy

Dividend / bonus information

The non-guaranteed annual dividend, non-guaranteed special bonus and non-guaranteed interest for accumulated annual dividends are determined based on the latest dividend/bonus declaration philosophy and investment strategy of FWD Life Insurance Company (Macau) Limited (“FWD”, “We” or “us”) that shown below (Please refer to FWD’s website for latest information:

<https://www.fwd.com.mo/en/regulatory-disclosures/dividend-bonus-declaration-philosophy/>)

You may also refer to below FWD’s website for dividend/bonus history:

<https://www.fwd.com.mo/en/regulatory-disclosures/fulfilment-ratios/>

Dividend / bonus declaration philosophy

FWD issues participating policies, which offer the policyholders (“You”) with dividend/bonus benefits that are not guaranteed. Dividend/bonus includes annual dividend (Include interest on accumulated dividends), terminal dividend, reversionary bonus and special bonus.

Through the dividend/bonus declaration, you participate in the financial performance of the products.

The financial performance covers the experience and future outlook of a number of factors, including but not limited to:

1. Investment return;
2. Expenses;
3. Persistency;
4. Claims experience.

FWD reviews the dividend/bonus at least annually based on our dividend policy. The dividend/bonus could be adjusted if the financial performance is different from the expectation, and as a result the actual declared dividend/bonus may be different from the benefit illustrations. FWD may also deduct as appropriate any cost and expense to support the policy benefits (such as charges to support guarantee) which will be reflected in the actual declared dividend/bonus.

The dividend/bonus recommendation is reviewed and approved by our Board of Directors (the “Board”), with written declaration by the Directors of the Company and the Appointed Actuary on due regard to our dividend policy as well as the principle of fair treatment of customers.

The current year and projected dividend/bonus would be communicated to you at least annually. Any changes in the current year and projected dividend/bonus will be reflected in the policy annual statement.

Smoothing

Financial performance is unforeseeable. To facilitate your financial planning, we have a smoothing process aiming to deliver a more stable dividend/bonus payouts during the policy term.

When the financial performance is better (worse) than expected, we may hold back a portion of the gains (losses), which will be passed back to you over the future years to ensure a more stable dividend/bonus payouts. Due to the variation of features and benefits of different products, different levels of smoothing may also be applied.

Pooling

Consistent with the nature of insurance contracts, we also group similar policies together to pool the risks amongst a larger number of policyholders to provide diversification benefits, which help to stabilize the financial performance (and hence the dividend/bonus payouts).

To maintain the fairness between policyholders, we may also separate different generations of policies of the same product into different buckets with different dividend/bonus scales, with an aim to more closely reflect the underlying financial performance. As a result, the frequency and magnitude of the dividend/bonus adjustments may vary among different products and buckets. In general, the adjustments on dividend/bonus are more frequent and significant for products with higher risk profile.

Dividend / bonus information & investment strategy

Profit sharing ratios

The dividend/bonus could be adjusted if the financial performance is different from the expectation, and as a result the actual declared dividend/bonus may be different from the benefit illustrations. The target profit sharing ratio of this plan is 65% and represents the target proportion of financial performance that will be passed-through to policyholders through dividend/bonus declarations over the entire policy term.

Investment strategy

FWD's investment strategies are customized for different products to optimize the return. In particular, these asset portfolios employ a balanced asset allocation investment strategy, which consists of

- Investment-grade fixed income-type securities
- Equity-type investments to enhance the investment performance in the long run. This may include listed equity, hedge funds, mutual funds, private equity and property

The current long-term target asset allocation of this product is as follows:

Asset type	Target asset allocation %
Fixed income-type securities (y)	50% < y < 70%
Equity-type investments (x)	30% < x < 50%

The asset portfolios also target to provide diversification across different geographic regions and industries to the extent the size of portfolio can support.

Currency exposure of the underlying policies is partly mitigated through direct investments in the same currency denomination and the use of currency hedging instruments. For policies in US\$ and HK\$, the majority of the assets are invested in the United States and Asia Pacific and denominated in US\$.

Furthermore, the asset portfolio is actively managed by investment professionals to closely monitor the investment performance. In addition to conducting regular review, FWD also reserves the right to change the investment strategy and shall notify policyholders for any material changes.

Investment vehicle

The dividend/bonus rate will be influenced by the performance of the underlying investment portfolio, which consists of both fixed income-type securities and equity-type investments. The performance is not static and will be highly affected by the change in market conditions:

Fixed income-type securities

- The return of fixed income-type securities arise from the interest income ("the yield") attained at the purchase of the securities. Under a higher (lower) market interest rates environment, the company is more likely to attain higher (lower) interest income with the new money (e.g. proceeds from coupons, maturities, new contributions);
- The defaults or downgrades of the fixed income-type securities will result in unfavorable investment performance.

Equity-type investments

- The movement of the market price of the equity-type investments will result in change in the market value of the portfolio. Rise (fall) in the market price will increase (decrease) the market value of the portfolio.
- The change in dividend-type income from the equity-type investments will impact the investment results. Higher (lower) dividend-type income from the underlying investment will improve (worsen) the investment results.

Key product risks

Credit risk

This product is an insurance policy issued by FWD. The application of this insurance product and all benefits payable under your policy are subject to the credit risk of FWD. You will bear the default risk in the event that FWD is unable to satisfy its financial obligations under this insurance contract.

Liquidity risk

This product is a long term insurance policy. This policy of long term insurance will be made for certain determined term of years starting from the policy effective date to the policy maturity date. The policy contains value and, if you surrender your policy in the early policy years or before its maturity date, the amount you get back may be considerably less than the total premium and prepayment amount (if applicable) you have paid. If you choose the prepay option, any amount in the premium deposit account is unable to be surrendered or returned to you unless the policy is also cancelled, surrendered or otherwise terminated before the third policy anniversary. You should ensure that you intend to leave your prepayment amount in your premium deposit account. Application of the plan may constitute the liquidity risk to your financial condition. You need to bear the liquidity risk associated with the plan.

Exchange rate and currency risk

The application of this insurance product with the policy currency denominated in a foreign currency is subject to that foreign currency's exchange rate and currency risk. The foreign currency may be subject to the relevant regulatory bodies' control (for example, exchange restrictions). If your home currency is different from the policy currency, please note that any exchange rate fluctuation between your home currency and the policy currency of this insurance product will have a direct impact on the amount of premium required and the value of benefit(s) to be received. For instance, if the policy currency of the insurance product depreciates substantially against your home currency, there is a negative impact on the benefits you receive from the product. If the policy currency of the insurance product appreciates substantially against your home currency, your burden of the premium payment is increased.

Inflation risk

The cost of living in the future may be higher than now due to the effects of inflation. Therefore, the benefits under this policy may not be sufficient for the increasing protection needs in the future even if FWD fulfills all of its contractual obligations.

Early surrender risk

If you surrender your policy in the early policy years or before its maturity date, the amount of the benefit you will get back may be considerably less than the total amount of the premiums you paid.

Non-guaranteed benefits

Non-guaranteed benefits (including but not limited to annual dividend / special bonus) are not guaranteed and are determined at FWD's discretion based on its dividend / bonus declaration philosophy. We will give you a written notice 30 days prior to any adverse adjustment of non-guaranteed benefits.

Key product risks

Exclusions

This policy shall not cover any loss / claim directly or indirectly caused by or resulting from the below exclusion(s) listed that apply for death benefit:

If the insured commits suicide within 12 calendar months from the policy date (or from the date we reinstate your policy), FWD's legal responsibility will be limited to refunding an amount equivalent to any premium paid without interest, after deducting any benefits FWD has paid, and any amounts owed to FWD. This applies regardless of whether the insured was sane or insane when committing suicide.

Premium term and non-payment of premium

The premium payment term of the policy is 5 years, 10 years, 15 years or 20 years.

FWD allows a grace period of 30 days after the premium due date for payment of each premium. If a premium is still unpaid at the expiration of the grace period and the policy has no cash value, the policy will be terminated from the date the first unpaid premium was due. If the policy has any loanable cash value, FWD shall automatically advance the amount of premium due as a loan against such loanable cash value of the policy. Once the total amount of outstanding loan and interest accrued is equal to or exceeds the loanable cash value of the policy, the policy will be terminated. Please note that once the policy is terminated on this basis, you will lose all of your benefits.

Termination conditions

The policy shall terminate on the earliest of the following:

1. From the premium due date, if you have not paid your premiums after the 30-day premium grace period (unless the automatic premium loan applies).
2. On the date you surrender your policy.
3. On the date of the insured's death.
4. On the maturity date of your policy.
5. On the date that any outstanding policy loan amounts (including interest and automatic premium loans) are equal to or greater than the total amount. The total amount only includes guaranteed cash value and the total amount of accumulated annual dividends and interest that FWD has not paid to you.

Important notes

Your right under the cooling-off period

If you are not completely satisfied with the policy, and you have not made a claim, you can cancel it by giving a written notice to FWD. Such notice must be signed by you and received directly by FWD within **21 calendar days** immediately following:

- (1) the day FWD delivers the policy to you or your nominated representative; or
- (2) the day FWD delivers a cooling-off notice (separate from the policy) to you or your nominated representative informing you about the policy and the right to cancel within the stated **21 calendar day** period;

whichever is earlier.

This 21 calendar day period is called the cooling-off period. You can cancel the policy and receive premiums without interest back. FWD follows the cooling-off period principles set out by Monetary Authority of Macao to protect customers.

While the policy or rider (if applicable) is in force, you may surrender or terminate the policy or rider (if applicable) by sending a written request to FWD.

Obligation to provide information

FWD is obliged to comply with the following legal and/or regulatory requirements in various jurisdictions as promulgated and amended from time to time, such as the United States Foreign Account Tax Compliance Act, and the automatic exchange of information regime (“AEOI”) followed by the Financial Services Bureau (the “Applicable Requirements”). These obligations include providing information of clients and related parties (including personal information) to relevant local and international authorities and/or to verify the identity of the clients and related parties. In addition, our obligations under the AEOI are to:

- i. identify accounts as non-excluded “financial accounts” (“NEFAs”);
- ii. identify the jurisdiction(s) in which NEFA-holding individuals and NEFA-holding entities reside for tax purposes;
- iii. determine the status of NEFA-holding entities as “passive non-financial entities (NFEs)” and identify the jurisdiction(s) in which their controlling persons reside for tax purposes;
- iv. collect information on NEFAs (“Required Information”) which is required by various authorities; and
- v. furnish Required Information to the Financial Services Bureau.

The policy owner must comply with requests made by FWD to comply with the above Applicable Requirements.

Declarations

1. This product is underwritten by FWD. FWD is solely responsible for all features, policy approval, coverage and benefit payment under the product. FWD recommends you carefully consider whether the product is suitable for you in view of your financial needs and that you fully understand the risk involved in the product before submitting your application. You should not apply for or purchase the product unless you fully understand it and you agree it is suitable for you. Please read through the following related risks before making any application of the product.
2. This product material is issued by FWD. FWD accepts full responsibility for the accuracy of the information contained in this product material. This product material is intended to be distributed in the Macao Special Administrative Region only and shall not be construed as an offer to sell, a solicitation to buy or the provision of any insurance products of FWD outside the Macao Special Administrative Region. All selling and application procedures of the product must be conducted and completed in the Macao Special Administrative Region.
3. This product is an insurance product. The premium paid is not a bank savings deposit or time deposit. The product is not protected under the Deposit Protection Regime in the Macao Special Administrative Region.
4. This product is a participating life product with a savings element. The costs of insurance and the related costs of the policy are included in the premium paid under this product despite the product brochure/leaflet and/or the illustration documents of this product having no schedule/section of fees and charges or no additional charge noted other than the premium.
5. The product is a savings insurance product. If you surrender your policy before its maturity date, the amount you get back may be less than the total premium you have paid.
6. This product is designed for individuals who are looking for a long-term savings plan and it is not suitable for people who seek short-term gains.
7. All underwriting and claims decisions are made by FWD. FWD relies upon the information provided by the applicant and the Insured in the insurance application to decide to accept or decline the application with a full refund of any premium paid without interest. FWD reserves the right to accept/reject any insurance application and can decline your insurance application without giving any reason.
8. All the above benefits and payment are paid after deducting policy debts (if any, e.g. unpaid premiums or premium loan and the interest of the loan).

Address of FWD office: 12/F, Fortuna Business Centre, No.301-355, Avenida Comercial De Macau, Macau

For more information

Please contact your financial advisor,
call our Service Hotline or
simply check out our website.

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Service Hotline
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